



Broker Info



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Background

General Location: Los Angeles, CA
Category: Health, Medical & Dental
 Consumer Services (B2C)
Years in Business: 35
Under Present Owner: all
Hours of Operation: 25
Owner Hours: 20 to 25 hours
Training: 8 weeks @ 4 to 5 hours
Organization Type: S-Corp
Lease Expiration: April 1st 2025
Lease Options: Extension available
Building Size: Commercial 3-Story
Employees: 4
Reason for Sale: Retirement

Financials

Asking Price: \$4,800,000
Down Payment: Negotiable
Gross Sales: \$2,407,468
Discretionary Cash Flow: \$1,598,350
FF&E: \$45,000
Inventory Included? No
Inventory: \$50,000
Min. Operating Capital:
Real Estate Available? No
Rent: \$5,870
Payroll: \$141,333
Financing: SBA

Year	2023	2022	2021
Gross Sales	\$ 2,407,468	\$ 2,230,206	\$ 2,116,892
Gross Profit	\$ 1,958,770	\$ 1,829,511	\$ 1,734,252
Disc. Earnings	\$ 1,598,350	\$ 1,494,490	\$ 1,433,674

Summary

This cash only Dermatology practice has been proudly serving an affluent area of Los Angeles since 1989. The owner works 20 to 25 hours per week, excluding vacations and holidays.

A top-rated medical practice, their core beliefs include customer satisfaction and safety.

The practice is General and Cosmetic Dermatology providing medical dermatology, wrinkle treatments, sclerotherapy, dermal fillers, skin checkups, and other services.

The practice is owned by the onsite doctor and is supported by 3 employees. Owner willing stay on post sale 6 months up to 2 years in current part-time basis.

Seller's Discretionary Earnings were 1.6M in 2023 with an adjusted EBITDA of 1.2M. The practice has been growing steadily. It is SBA pre-approved Growth opportunities are accepting insurance, marketing (none today), expanding the services hours to a traditional 40-hour week.

- Owner's part-time hours: 20 to 25/week, and she is the sole doctor at the practice
- 2023 Seller's Discretionary Earning 1.6M
- 2023 Adjusted EBITDA 1.2M
- Business currently does not accept insurance - intentional strategy to keep margins high
- SBA pre-approved
- Offered at 4.8M

For more information, visit Bizex.net to complete the Buyer Registration & NDA Contact: Steve Lukes at 773-972-0302 - slukes@bizex.net