



### Broker Info



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### Background

**General Location:** San Francisco, CA  
**Category:** Wholesale/Distribution  
Medical Products &  
Supplies  
**Years in Business:** 24  
**Under Present Owner:** 24  
**Hours of Operation:** 8a-5p  
**Owner Hours:** 8a-5p  
**Training:** 4 weeks @ 20 hours  
**Organization Type:** C-Corp  
**Lease Expiration:**  
**Lease Options:**  
**Building Size:**  
**Employees:** 8  
**Reason for Sale:** Retire

### Financials

**Asking Price:** \$5,100,000  
**Down Payment:** Negotiable  
**Gross Sales:** Call  
**Discretionary Cash Flow:** Call  
**FF&E:**  
**Inventory Included?** Yes  
**Inventory:**  
**Min. Operating Capital:**  
**Real Estate Available?** No  
**Rent:**

### Summary

This disruptive device cuts dental costs and the time needed to be invested by patients and dentists by 75%.

It will bring much needed dental care to millions of people, and the product is designed and manufactured to scale up quickly. The potential is in the hundreds of millions of dollars.

The current owners kept the company and distribution small and manageable to ensure it had durability. It now has a proven track record of success for 14 years with numerous testimonials regarding ease, comfort and durability.

Owners are looking for a firm to leverage this technology to take it worldwide. They will eventually exit, but are will willing to be part of the team that takes this to the next level over the next couple of years. They are also open to all types of offers and willing to entertain back end loaded or equity type of deals.

*The valuation is based on potential and not company financials. The owners do not expect that level of compensation up front. They are open to stock/equity/and back end payments that allow them to share in the future success of their game changing invention.*

*For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>.*

*After registration that includes an online NDA, Brokers Eric Mellem and Dan Higgins can assist with any questions.*

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