



Background

General Location: Marin and Sonoma Counties, CA
Category: Consumer Services (B2C) Construction
Years in Business: 38
Under Present Owner: 38
Hours of Operation: Mon-Fri, 8:00 - 5:00
Owner Hours: Varies
Training: 4 weeks @ 40 hours
Organization Type: S-Corp
Lease Expiration: 2025
Lease Options: Buyer to Sign New Lease
Building Size: 1,560
Employees: 14
Reason for Sale: Retirement

Financials

Asking Price: Accepting Offers
Down Payment: Negotiable
Gross Sales: \$3,500,000
Discretionary Cash Flow: \$Call
FF&E: \$150,000
Inventory Included? Yes
Inventory: TBD
Min. Operating Capital: TBD
Real Estate Available? No
Rent: \$2,200
Payroll: \$50,000
Financing: Call

Broker Info



Eric Mellem
Business Broker/ M&A Advisor
 (310) 882-2200 x 146
 LIC# 1220802



Dan Higgins
Marketing Consultant License #02114580
 (310) 882-2200 x 166
 LIC# 02114580

Summary

Home Remodeling Specialists for all facets of residential construction - Kitchens, Bath, Door Replacement experts. They design and build all projects.

The company has been a success residential home builder and remodeling company for the better part of the past 44 years. Great reputation and very profitable. The company is comprised of 3 separate divisions.

They operate in the high income areas of Marin and Sonoma counties They have excellent reviews and thousands of happy customers.

It has recently increased it's foot-print with two additional divisions that show potential but are not realizing profits yet. However, the owner would like to exit and sell to someone with the energy, resources and expertise to help the entire operation realize profitability soon.

- Strong and Effective Marketing Programs - CEO, Social Media, Print, Past Clients and Referrals
- Seasoned Management and Build Teams in place
- Quality Products at affordable prices - very competitive in the market

NOTE: the company is currently operating in the RED in 2024. The seller is looking for a seasoned construction company that would be interested in buying them out. He is hoping that this company could "right the ship" and streamline operating to become profitable again. Price and terms are negotiable. Call for more details. We are only engaging with qualified construction operators.

For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>.

After registration that includes an online NDA, Brokers Eric Mellem and Dan Higgins can assist with any questions.

Eric Mellem emellem@bizex.net (310) 293-6414 and Dan Higgins dhiggins@bizex.net (714) 719-1809