



Broker Info



Arthur B. Kessler
Business Broker / M&A Advisor
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Background

General Location: Greater Torrance, CA
Category: Automotive Dealers
Auto Repair, Parts & Services
Years in Business: 15
Under Present Owner: 15
Hours of Operation: mon-fri 8am-5pm
Owner Hours: mon-fri 8am-5pm
Training: 4 weeks @ 20 hours
Organization Type: S-Corp
Lease Expiration: new lease
Lease Options: new lease
Building Size: 1500 sf
Employees: 6
Reason for Sale: Other Business Interests

Financials

Asking Price: \$595,000
Down Payment: Negotiable
Gross Sales: \$3,997,191
Discretionary Cash Flow: \$300,468
FF&E: \$70,000
Inventory Included? Yes
Inventory: \$100,000
Min. Operating Capital: \$100,000
Real Estate Available? No
Rent: \$5,500
Payroll: \$25,000
Financing: SBA

Year	2023	2022	2021
Gross Sales	\$ 9,997,191	\$ 4,352,586	\$ 3,352,029
Gross Profit	\$ 531,232	\$ 442,392	\$ 409,530
Disc. Earnings	\$ 300,468	\$ 277,482	\$ 249,544

Summary

Established, successful wrecking yard with excellent cash flow.

Two businesses in one place. They sell late model vehicle parts to a growing worldwide market. They also buy, modify and sell vehicles to purchasers around the globe.

Wrecking yards are a recession proof business that does equally well in hard and good times.

Experienced yard and parts managers provide management.

Our Southern CA economy is vehicle driven so the perfect place to be a supplier of parts and vehicles is in Greater Los Angeles. However, the Internet brings customers from all parts of the USA and even worldwide.

You have the best of two worlds as the business can't be successfully outsourced but you can export parts and cars.

This business is a bargain as it will sell for less than the retail value of the inventory and the equipment.

It is pre-approved for an SBA loan.

The location is secure and the rent is excellent.

If you like cars you will love this business.

Sufficient capital for vehicle sales is essential for success.

Interested parties please register as a buyer at www.bizex.net then call Arthur Kessler 310 650-7900 cell. Lic. #01227004