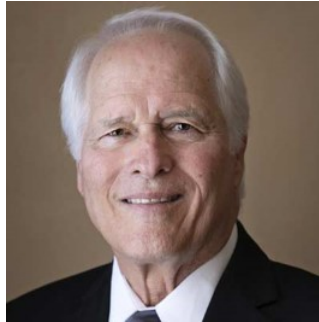




Broker Info



Tom Plotkin
Business Broker / M&A Advisor
(310) 882-2200 x 127
LIC# 01895229



Joshua Call
Business Broker / M&A Advisor
(310) 882-2200 x 169
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Summary

A Boutique Eyewear shop featuring a large selection of designer and unique frames including Celine, Maui Jim, Oliver Peoples, Tom Ford, LA Eyeworks, La Font, Ray Ban, Tiffany, Oakley, Silhouette, Randolph Engineering, Kate Spade, Etnia Barcelona, Lool, and many more just became available in Ventura County, California.

The business was established in 1981 and has been operating from the same location since 1998.

As the owners only see clients by appointment three days a week, there is an excellent opportunity to generate more business by increasing operating days and hours for both walk-in and by-appointment clients.

The owner has a degree in Ophthalmic Optics and is highly trained in all types of prescriptions and specializes in custom frames and lens fittings.

This beautiful boutique is very well-appointed and is located in a small, upscale shopping center. There is adequate room in the shop for an OD to build an exam lane.

For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>. After registration contact Broker, Tom Plotkin - Tel: 310.882.2200 ext 127 Email: tplotkin@bizex.net

Background

- General Location:** Ventura County, CA
- Category:** Retail Health, Medical & Dental
- Years in Business:** 43
- Under Present Owner:** 43
- Hours of Operation:** By Appointment - Mon 10-6, Wed 10-6, Sat 10-6
- Owner Hours:** See Above
- Training:** 2 weeks @ 20 hours
- Organization Type:** S-Corp
- Lease Expiration:** November 2026
- Lease Options:** TBD
- Building Size:** 750 SF
- Employees:** 2
- Reason for Sale:** Retirement

Financials

- Asking Price:** \$395,000
- Down Payment:** Negotiable
- Gross Sales:** \$412,142
- Discretionary Cash Flow:** \$197,120
- FF&E:** \$48,000
- Inventory Included?** Yes
- Inventory:** \$85,000
- Min. Operating Capital:**
- Real Estate Available?** No
- Rent:** \$3,500

Year	2023	2022	2021
Gross Sales	\$ 412,142	\$ 327,320	\$ 417,588
Gross Profit	\$ 214,868	\$ 209,533	\$ 247,023
Disc. Earnings	\$ 197,120	\$ 422,152	\$ 186,773