



Broker Info



Kendric Foultz
Business Broker / M&A Advisor
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Background

General Location: Dallas, TX
Category: Other Personal Services
Other Miscellaneous Services
Years in Business: 13
Under Present Owner: 13
Hours of Operation: 7 days with access 24 hours
Owner Hours: 7 days with access 24 hours
Training: (4) four weeks @ (20) twenty hours
Organization Type: C-Corp
Lease Expiration: N/A
Lease Options: N/A
Building Size: N/A
Employees: 6
Reason for Sale: Retirement

Financials

Asking Price: Accepting Offers
Down Payment: Negotiable
Gross Sales: \$8,103,375
Discretionary Cash Flow: \$1,185,343
FF&E: N/A
Inventory Included? No
Inventory: N/A
Min. Operating Capital:
Real Estate Available? No
Rent: \$500
Financing: Seller

Summary

Business for sale is a well established personal and corporate relocation service. The company operates from a centralized U.S. headquarters, but could easily be relocated anywhere in the country. Its effective territory is nationwide. The business has six employees under payroll and outsources much of its labor needs. At its core the business is a sales and marketing enterprise and internal data shows just what the impact is regarding targeted investment in these areas. The industry is fairly fragmented so this offering is a huge opportunity for the right acquiring party to take advantage of this platform. All key employees are willing to stay on with the business through a transition and beyond if necessary. The owner wishes to retire, but will stay on for up to a two year period to ensure stability. The company enjoys relationships with approximately fifty corporate clients and the opportunity to acquire even more is virtually untapped. To date, several million dollars have been invested in the buildout of this platform. The owner recognizes that an acquiring party will need to continue to invest in the business to bring out the true potential and is willing to accept an earn out structure for some portion of the consideration. This is strictly a strategic offering and interested parties should be able to demonstrate how their acquisition will add value.